



**McCoy**  
Securities

## CORPORATE PROFILE



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## COMPANY DETAILS

Registration of Close Corporation Ref: 2011/008258/23  
Income Tax Reference: 9263023187  
SIRA: (still to be provided)  
BEE Verification: Level 3, Abacus 847

## BANKING DETAILS

Account Holder: McCoy Securities  
Bank Name: First National Bank  
Account Number: 62302060249  
Branch Name: Menlyn Park  
Branch Number: 252645

## CONTACT DETAILS

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Email: [info@mccoysecurities.com](mailto:info@mccoysecurities.com)  
Website: [www.mccoysecurities.com](http://www.mccoysecurities.com)

Physical Address  
Bank Towers, Office 525, 190 Andries Street, Tshwane, 0002

Postal Address  
PO Box 13130, Hatfield, Tshwane, 0028



## FOREWORD

McCoy Securities is a wholly South African black owned company with the Head Office based in Gauteng, Tshwane and satellite offices in Mpumalanga, North-West, Kwa-Zulu Natal and Limpopo provinces.

McCoy Securities is a security company founded by the Mvuleni Family Trust. The business provides security guards, security audits, and referrals to equipment providers to commercial buildings, retail businesses, and, eventually special event venues and other clients.

McCoy offers a full spectrum of security services ranging from Guarding; Armed Reaction; CCTV; residential and golf estate security; shopping centre, retail and business park security; casino and gaming-; banking and mining security. Through the years, several other specializations have been developed and added to the Group's core services including training and development, parking management, vehicle tracking and risk analysis.

The company's strength lies in its exceptional leadership, its commitment to good corporate governance and the development of a comprehensive infrastructure supported by a quality management programme which is annually verified by external and internal auditors.

McCoy will grow its employee base of security guards carefully, based on client contracts, and use both full-time and part-time guards. The business expects respectable sales of in the first year, almost doubling by the end of the third year. Gross margins will be similar to the industry average, based on guard labour costs vs. billings.

McCoy is utterly devoted to its stakeholders and subsequently believes that everybody has the right to an equal opportunity and success in their career. The Group places great importance on individual performance as well as teamwork, a commitment to SMME development, an environment, health and safety ethos and strong commitment to the industry. Subsequently striving to cultivate a prosperous working environment in terms of motivation and loyalty whilst being obsessed with performance measurement. Likewise the Group rallies around social responsibility initiatives throughout the country.

***"You will never go wrong with us"***



## 1. CORPORATE GOVERNANCE

Corporate governance entails transparency and accountability. This permeates through the Group's structures, divisions and systems. All employees are strictly bound to act within an ethical framework that promotes due responsibility and consideration for all stakeholders. In support of King II the directors recognize the need to conduct the business of the Group with integrity and in accordance with generally accepted corporate practices.

## 2. MISSION

McCoy will remove worries for clients who require security guards for their buildings, facilities, and events by providing excellent customer service for clients and in-depth training for their employees.

### Keys to Success

- McCoy Securities believes the keys to success in its industry include:
- Listening carefully to client concerns and objectives to create customized security guard packages
- Knowing what the client does not know (bringing deep security expertise as well as knowledge of legal regulations and liability to the table)
- Training security guards carefully and maintaining their training and certifications (e.g. to carry firearms)
- Monitoring the quality of security guard service to offer quality assurance

### Why us

- Black Economic Owned Security Company
- Pay strictly in accordance to Legislation
- Comprehensive National infrastructure
- Full Investigations team and undercover capabilities
- Structured insurance cover
- Contingency and emergency plans
- Own training Institutions
- Value for money
- Integrated security services
- Proactive approach to security

## 3. PRODUCT CATEGORIES

Covert, Guarding, Investigations, Intelligence, Risk,  
Security personnel



## Products

Accessories, Accessories, Alarm - Control systems, Alarm systems, Armed reaction, Asset Tracking, Identification, Assets-in-transit, Audio, Audio Visual, Automatic, Beams, Brackets & Housing, Cameras - Colour, Cameras - Digital Video (Day, Night), Cameras - Dome, Cameras - Monochrome, Cameras - Night Vision, Cameras - Pan & Tilt, Cameras - PIR sensors with cams, Cameras - Vandal Proof, Cameras - Weatherproof, Cameras - Wireless, Cameras - Zoom, Card, Cash-in-transit, Cash-in-Transit, CCTV - Analogue, CCTV - Analogue & Digital, CCTV - Digital, Detectors - Optical Smoke, Fire, Fire Detection - Smoke & Heat, Guards - Armed, Guards - Unarmed, Hardware, Integrated Access Systems, Lenses, Manual, Monitors, On line - proximity, Phone to phone, Quads, Splitters, Receivers - Fibre Optic, Recorders - Hard disk, Recorders - Time Lapse, Risk assessment, Special events, Switchers, Systems, Wireless systems.



## 4.1 GUARDING SERVICES

To provide a comprehensive security solution to a broad base of customers and industries through a combination of experienced personnel and various advanced security technologies.

### Residential & Golf Estates:

To provide an all encompassing service to golfing and residential estates, and in doing so give residents and visitors alike the highest levels of safety and security.

### Shopping Centre Security:

To afford shoppers not only the pleasure of recreation and entertainment whilst visiting their favourite shopping centre, but to do so in the knowledge that their safety and security needs are being looked after. To ensure that tenants are able to conduct their business without fear of criminal interference by providing a comprehensive security and safety service to shopping centre owners and/or their agents.

### Resources and Identity:

The ability to tailor-make and design security services to cater for clients' needs, supported by flexibility in the provision of the service itself, uniform design, specialized equipment, including fully equipped vehicles, quads, motorcycles and bicycles. To especially design and implement unique job descriptions, training courses and management procedures.

### Security Analysis:

Specialised teams determine the level of prevailing risk within an environment with the submission of recommendations to contain or eliminate such risks.

### **General Guarding:**

The provision of trained and uniformed security officers, registered, and graded in terms of SOB regulations.

### **Crime Prevention & Investigation:**

Specialists from various fields are utilized to conduct risk audits and investigations where there has been a breach of security procedures.

### **Access Control:**

Controlling the access and egress of people and/or assets to a broad base of premises, which include but are not limited to industrial, commercial, office park, high rise, motor industry, residential, agricultural, fuel depots and government support infrastructures.

### **Armed Escorts/Officers:**

The provision of security officers trained in prevailing firearms legislation and usage, making safety a value-added service that the company provides to its customers.

### **Shrinkage Management:**

Security officers deployed in the retail and wholesale industries - uniformed or undercover - to control product theft, devise new product control measures or to work to specifically designed systems.

### **Security Guard Dogs:**

Highly trained dogs and handlers, performing patrol duties, static guarding, tracking and the detection of harmful substances.

### **Deportee protection services:**

Highly trained dogs and handlers, performing patrol duties, static guarding, tracking and the detection of harmful substances.

### **Corrective Services:**

The ability to provide selection, induction, training and retraining facilities and programmes to cater for the needs within the Corrective Services for wardens, other security personnel and management.



### **Aviation Security:**

The ability to provide selection, induction, training and retraining facilities and programmes to cater for the needs within the Corrective Services for wardens, other security personnel and management.

### **Key Point security:**

The provision of specialized security officials trained in accordance with the National Key Points Act, fully conversant in the importance of a National Key Point, the risks and sensitivity attached to such a designated place, firearms, fire fighting, first aid, public relations and communications.

### **Civil disobedience and Riot control:**

The ability, at short notice, to supply highly trained and well equipped security and riot squad personnel fully conversant in all aspects of civil disobedience, negotiations, crowd control and protection of life and property.

### **Industrial:**

The ability to provide specifically trained security officers to operate within the specialized and often unfriendly industrial environment. To deal with large numbers of employees, the complexity of industrial plants, their size and sometimes their remoteness from other developments.

### **Commercial:**

The supply of specially trained, uniformed and equipped security officers to blend in with the up-market image of the commercial environment and to deal with its peculiarities, such as a demanding public, and high expectations from tenants.

### **Pension Pay Out:**

The ability to compile a security package designed to assist and complement procedures set down by government and quasi-government organizations for the pay out of pensions and other monies on a national basis.



The infrastructure put together, would have the capability of providing security and manpower to the furthest and most remote parts within South Africa.

Whether it be standard armed reaction or proactive specialized tactical intervention, McCoy has the expertise to provide recommendations and/or a full tactical appreciation.

McCoy boasts a specialised competent armed response division, this 24/7 reaction unit will ensure quick response to your emergencies. With dedicated vehicles, guaranteeing your safety at all times, a highly trained armed response team will be able to assist in specialised response techniques with panic & alarm activations and proactively identifying suspicious activity in the form of vehicles, personnel, etc. All suspicious activity is then fed into the McCoy National Control Centre to be analysed.

## 4.2 REACTION SERVICES

### What differentiates McCoy from the rest?

#### Ground Support & Tactical Air Units:

The Tactical Units are comprised of specially trained Tactical Force members with the support of the interactive McCoy Control Centre. The unit comprises of Tactical Ground support that will be deployed including a qualified paramedic and trained security dogs. Subsequently if an incident occurs the Unit will immediately be dispatched and respond to such and notify all security networks within the area. In addition to the Ground Support unit Tactical Air Support by means of a helicopter is available to provide air surveillance and to respond to incidents. If required as a service the helicopter will visit sites and if possible together with permission granted, the helicopter will land and provide standby duties.

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The Reaction Services form part of our Integrated Electronics Bundle:

- Alarms
- CCTV
- Access Control System
- Electric Fencing
- Fire Detection Systems
- Intercoms
- Remote Monitoring
- Technical Services: Installations, Services & Maintenance
- Turnkey Projects



## 4.3 TRAINING AND DEVELOPMENT

- Learnership Management
- Research & Development
- Skills Development Facilitation
- Specialised Training Courses

### **Our Mission Is:**

To provide professional, practical, job orientated training and consultancy service to all levels within the McCoy Services Group and selected outside clients.

That service will be provided on a cost-effective basis and will be updated to meet changing needs.

### **It is our Vision that:**

Training is a client-orientated function, based on quality; Training services are provided by competent and professional personnel; Quality-training services compare favourably to quality market prices; and McCoy Training College is recognised as a leader in its field - countrywide.

### **It is our Vision that:**

To focus on McCoy Services Groups' approach towards quality in the development of its human resources, by ensuring that training:

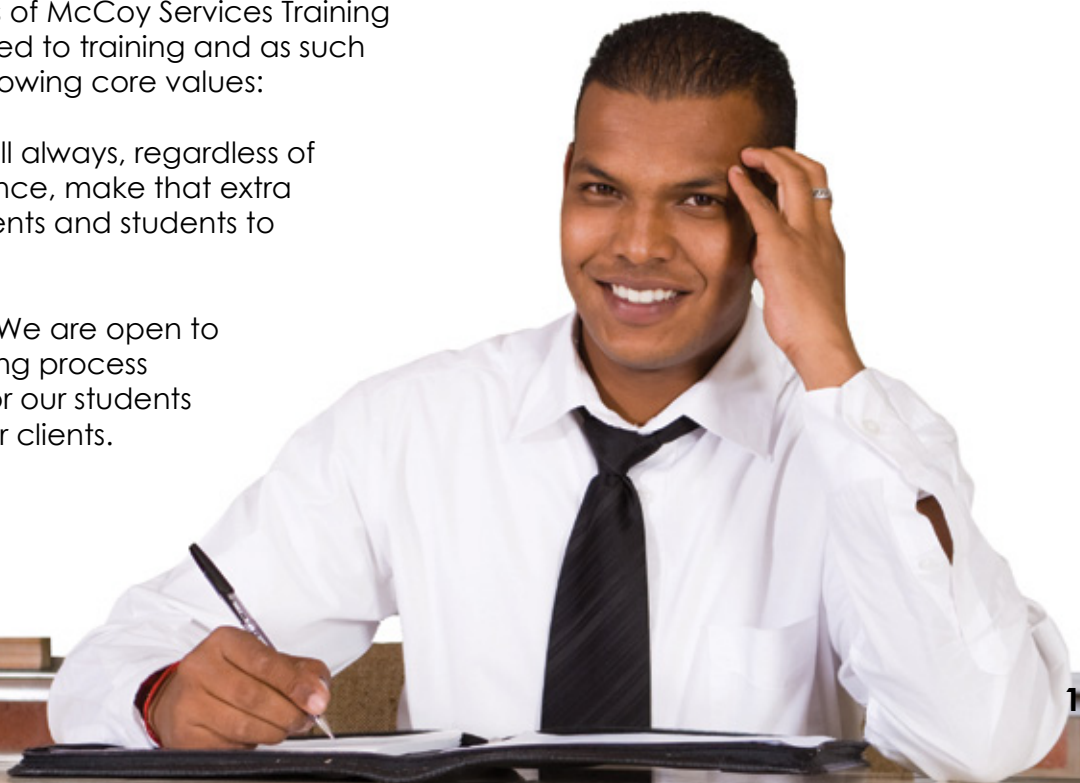
- Conforms to the requirements of our clients;
- Is provided professionally by competent training personnel who keep abreast with change through ongoing personal development programmes and adaptation of course content and processes to meet client needs; and
- To market the available training courses to selected external clients.

### **Core Values:**

All the staff members of McCoy Services Training College are dedicated to training and as such we believe in the following core values:

**Commitment** - We will always, regardless of personal inconvenience, make that extra effort to assist our clients and students to achieve success.

**Open-mindedness** - We are open to change as an ongoing process leading to success for our students and prosperity for our clients.



**Responsibility** - We accept full responsibility for all our decisions and actions.

**Equity** - We believe that all students and staff have the right to an equal opportunity for success in their career.

**Values** - We believe that integrity is the underlying value governing all our professional relationships.

**Loyalty** - We are loyal to the Training College's mission of providing professional training services.

**Unlimited thinking** - By working together, we believe our clients and we can develop new and imaginative ways of solving problems.

**Excellence** - We set the highest standards of performance for ourselves; we aim to get it right, the first time, and every time.

**Sound communication** - We believe in complete, open and honest communication.

## 4.4 MINING SECURITY

### **Mission:**

To ensure the safety and security of all the employees and assets of the mining industry, and to do this through our commitment to superior proactive security procedures and knowledge of the mining security industry as a whole.

### **Service Spectrum**

#### **Security Analysis:**

In conjunction with the client, to provide a comprehensive security audit and needs analysis programme to ensure that property and persons alike are protected, utilising the correct security allocations in accordance with needs and budget constraints.

#### **Training and Manpower:**

To provide specially trained management and security officials, fully conversant in the activities of a mine environment. Officers to have basic training in mine safety legislation, firearms, conflict resolutions and full security training in accordance with their job descriptions.

#### **Internal Facility Security:**

To ensure that only authorised personnel and assets with the correct documentation enter restricted and other areas and that operational procedures are adhered to.

#### **External/Perimeter Facility Security:**

The access control of all employees, contractors, visitors, vehicles and assets in and out of the facility.



**Underground Facility Security:**

Ensuring that the correct safety and security procedures are adhered to.

**Escort Security:**

The provision of armed escorts for assets and/or people.

**Escort Security:**

To provide immediate response to emergencies by way of internal and/or external armed reaction and/or medical units.

**Electronic Security:**

Utilising all aspects of electronic security to monitor procedures and ensure the safety of all concerned.

**Investigations:**

The entire spectrum of investigation services is available, but in this sector would typically entail white-collar crime investigations, observations, screening, covert investigations, illegal mining in investigations and investigating theft.

**Specialised Security:**

Officers trained in the policies and procedures of certain areas of mining may be deployed in areas such as the shafts, smelt-houses, etc.

**Security Guard Dogs:**

The provision of specially trained guard dogs and handlers for perimeter, compound and property patrol work. Specialised dogs and handlers can be provided for tracking, attack, riot protection and sniffer duties.

**Service Guarantee:**

We are able to provide a service guarantee through an insurance policy provided by our own in-house insurance company so as to cover for loss of or damage to property whilst under our control.

All our services are provided and managed in accordance with ISO 9001/9002 accreditation with each facet.

**4.5 RISK ANALYSIS**

- Investigations
- Site Evaluations
- Truth Verification



**4.6 ELECTRONIC SECURITY**

**Mission:**

To offer the most extensive and comprehensive security solutions in Southern Africa, through professional consultation, installation and maintenance of the very latest electronic security technology coupled with a rapid and efficient armed reaction service.

### **Service Spectrum:**

To provide consultation, professional installation and maintenance of the latest electronic security technology best suited to either the domestic or commercial markets, through SAIDSA accredited corporate companies. All sites are surveyed to provide the client with a tailor-made, holistic security solution. Equipment carries a minimum 12-months guarantee and finance and rental options are negotiable.

### **Intruder Alarms:**

A gratis site evaluation will be conducted to determine appropriate recommendations to ensure safety and security. A tailor-made security solution will be provided to meet specific requirements of the premises and could include amongst others movement detectors, beams, contacts and breaking glass detectors etc.

### **CCCTV:**

Every part of your premises will be monitored with efficient CCTV systems either via covert surveillance equipment, or with highly visible cameras to deter could be troublemakers. Systems optimise and minimise the use of manpower and are available in analogue or digital form. The system can be linked to cash register points and access control amongst other devices. The option of 24-hour room monitoring is available and a demonstration can be arranged.

### **CCCTV Off-site Monitoring:**

CCTV can be taken Off-site, intelligently linked with remote monitoring systems. Allowing for a greater degree of control in warning a client of potential attackers and taking a proactive approach in preventing crime.

### **Access Control:**

The use of electronic systems to control and monitor access and egress activity. Advice and assistance regarding gate automation, card readers, turnstile door controllers, booms, automated barriers, intercoms, asset tagging or integrated building access systems can be supplied. Systems can be installed to operate as stand-alone systems or fully integrated time and attendance systems, to link to numerous controls, depending on requirements.

### **Guard Monitoring System:**

The guard monitoring system ensures constant contact with the guard at all times, monitoring their activity and providing panic button services should they find their safety compromised.

### **Armed Reaction/Specialised Tactical Armed Response:**

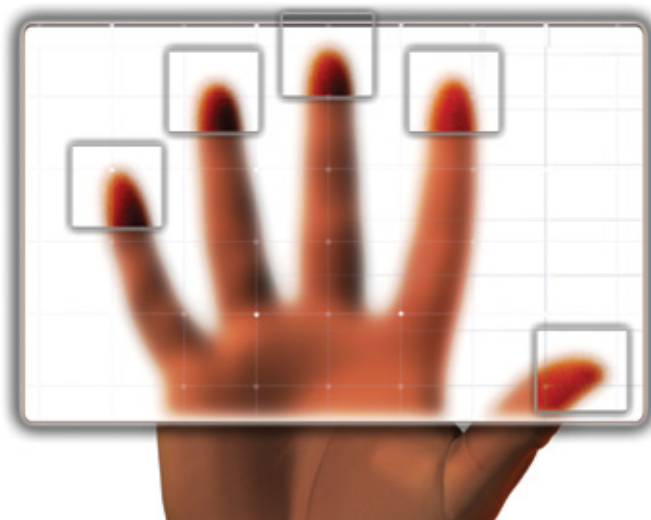
Whether it be standard armed reaction or proactive specialized tactical intervention, McCoy has the expertise to provide recommendations and/or a full tactical appreciation.

### **Smoke/Fire Detection:**

A fully detailed site risk assessment is arranged prior to the design of a suitable solution. The use of modern electronic equipment minimises, if not eliminates, damage by fire.

### **Perimeter Protection:**

The protection of people and premises through the use of electric security fences, beams and security wiring. A comprehensive demonstration can be arranged.



### **Building Maintenance System:**

Integration of CCTV that provides consistency of user-interface and minimises training requirements. Used to monitor sensitive areas, time and attendance, personnel identification, product control, fire detection, alarm and access control. Operator accuracy is enhanced by consistent information presentation and errors are minimised through software system design.

### **Control Centre:**

To monitor all electronic security systems by means of a state-of-the-art control centre. The control centre has cutting edge technology that has been specifically designed for McCoy. The software was written for the control centre and has a management/client escalation built-in. The control centre's meet and exceed the SAIDSA standards and thus are SAIDSA approved. A disaster recovery or backup control centre is in place to provide our clients with the assurance that their systems are always monitored.

### **Technical Services:**

Project Management & Maintenance:

With McCoy being ISO 9001:2008 accredited

McCoy assures that all technical requirements are met with precision. Dedicated teams throughout the country will ensure the ongoing functionality of all electronic security devices. Monthly maintenance agreements are available and highly recommended.

Please do not hesitate to call for a hassle free quotation on 012 323 9120 or email us at: [info@mccoyscurities.com](mailto:info@mccoyscurities.com)

**Your safety is our concern - Safety First**

